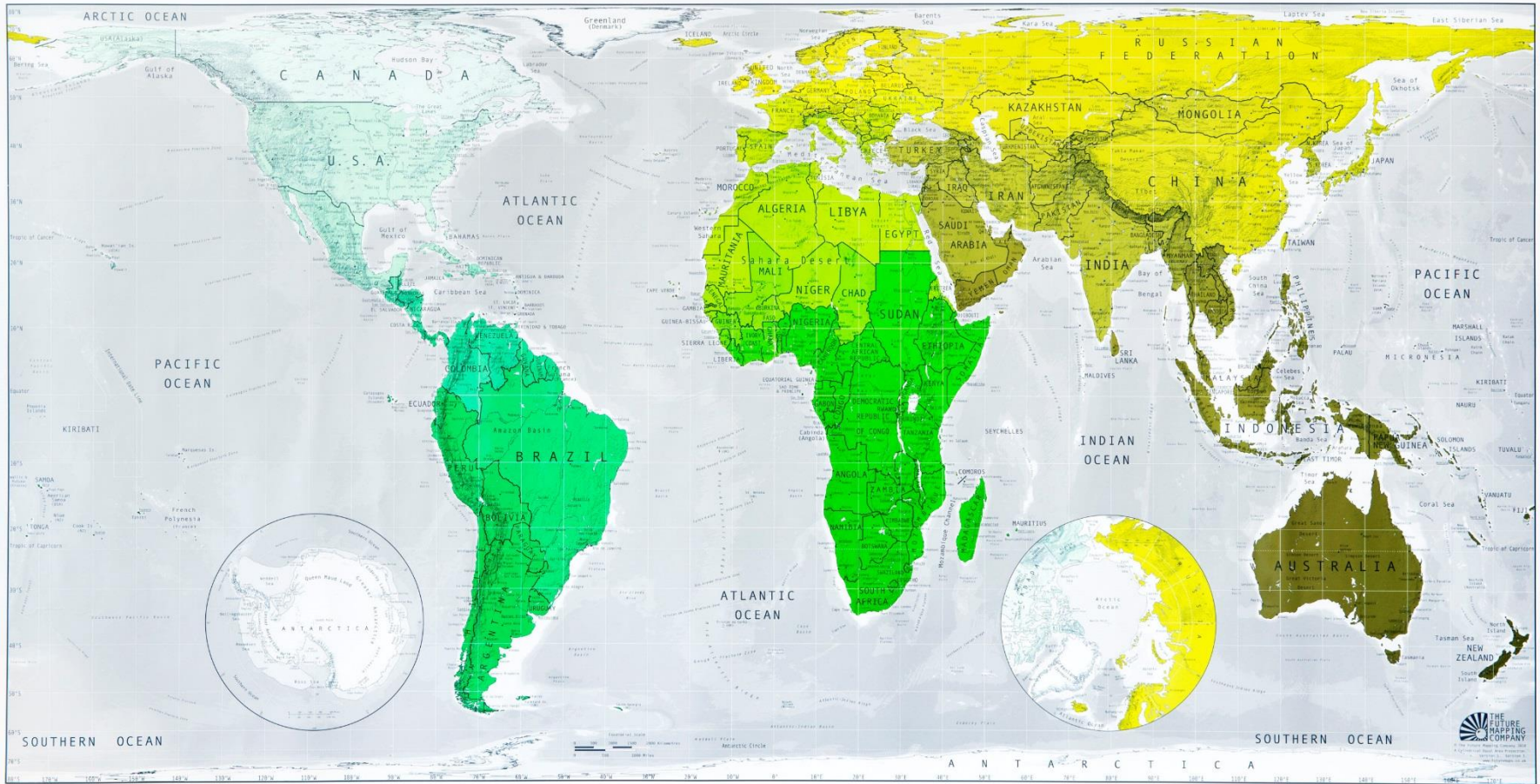


Accessing Kazakh Capital Markets through Clearstream

Jan Willems
Head of Global Markets



Clearstream's Global Presence



- AA Credit-rated institution
- Access to 59 markets worldwide
- Supported by 11 regional offices
- Providing 24 hour a day coverage
- AUC in excess of EUR 14 trillion

How Clearstream adapted its Emerging Markets Approach:

Standard approach:

- Full access to locally traded products
- DVP and STP processes
- Longer time to market
- Increased development expense



Suited for large established markets with significant existing international volumes

AGIL (“Accelerated Gradual Implementation of Links”) approach:

- Vanilla Government and / or supranational bonds
- Gradual FOP to DVP set-up
- Accelerated time to market
- Expenses that scale as volume develops



Suited for emerging / frontier markets ; the “door opener”

“One Belt, One Road”: our current AGIL link strategy



GEORGIA

Live since 2016: GEL denominated Govt debt and selected corporate bonds



ARMENIA

Live since 2016: AMD denominated Govt debt



Ukraine

Live since 2019: UAH denominated Govt debt



Kazakhstan

Live since July 2018

KZT denominated NBK notes and MINFIN bonds

Main Features of AGIL link to Kazakhstan

- ✓ Launch date: **July 2018**
 - ✓ Instruments scope: **KZT denominated NBK Notes and MINFIN bonds**
 - ✓ Type of link: **Indirect link, Citibank Kazakhstan keeps a designated Clearstream account at KCSD, local CSD**
 - ✓ **Free of Payment settlement today, Against Payment foreseen Q2 2020**
 - ✓ **Full secondary market internal settlement against payment with Clearstream counterparts in any settlement currency**
 - ✓ **Payment of all income in Clearstream in KZT, free of WHT (with possibility to FX using Clearstream)**
 - ✓ **No need for segregated accounts** nor special documentation in Clearstream
 - ✓ **CBL customers: standard SWIFT messages** for instructions and reporting of Kazakh market activities
- Technical details, the Market Guide and the Fee Schedule published online at www.clearstream.com

Thank You

Jan Willems – Head of Global Markets
jan.willems@clearstream.com

Serge Christ – Network Management
serge.christ@clearstream.com

- or contact your Relationship Manager or one of our regional Customer Service Desks:
www.clearstream.com