1 US dollar = **141.90** tenge at official rate for the end of the period 1 US dollar = **141.98** tenge at weighted average rate of the Exchange for the end of the period

# Yield of stock exchange financial instruments

Following is the table that allows to compare investment attractiveness of the financial instruments, which were regularly traded or quoted at Kazakhstan stock exchange (KASE) from March 30 through April 5. In parentheses – figures of previous period. Instruments are given in descending order based on their attractiveness.

Financial instrument	Currency	Yield, % APR	Volume of deals, mln KZT	Volume of deals, mln USD
MEKKAM, notes	KZT	*16.35 (16.76)	587.4 (724.3)	4 137.9 (5 107.5)
KOMBb	USD	12.81 (13.21)	0 ( 0)	0 ( 0)
KKGBb	USD	12.37 (12.36)	0 ( 0)	0 ( 0)
AVMEKAM	USD	11.51 (10.67)	3.7 (522.1)	26.1 (3,681.3)
BTAS	USD	11.37 (12.21)	0 (22.4)	0 (158.1)
Euronotes-3	USD	10.93 (10.94)	621.6 (759.7)	4,379.0 (5,356.9)
Euronotes-2	USD	10.22 (9.83)	94.3 (308.8)	664.4 (2,177.6)
MEKAVM, MGU	USD	*8.03 (9.12)	347.4 (334.5)	2,447.3 (2,358.8)
KZT (SS repo)	KZT	*10.54 (9.54)	643.4 (1 395.3)	4,532.2 (9,838.2)

**Notes:** Yield of BTAS was calculated for 5 days by ask quotations; for KKGBb and KOMBb – as average for bid quotations.

Tenge devaluation rate is estimated in the week by a trend of **0.38% APR**.

The yields, shown here, do not incorporate overhead expenses that are inevitable when conducting operations and fixing profits (commission and tax collections, membership fees etc). Marked by a star are the instruments with less than a year circulation term. Weighted average effective yields are given for them.

## Trades in corporate securities

During observed period 18 deals were made on trade floors of Kazakhstan stock exchange (KASE) in private issue securities (PIS) sector for a total of \$532.3 th. This figure exceeds the volume of 12 deals made in last period by 88.6% (\$282.2 th.).

Results of the trades in shares from March 30 - April 5

				USD per share	, unless otherwi	se specified
Emitter	Securities	Close	WA price	Volume	Best ask	Best bid
OJSC «Bank TuranAlem»	BTAS	75.27		0	74.86	76.96
OJSC «Bank CenterCredit»	CCBN	1.42		0	0.92	1.41
OJSC «Halyk Bank of Kazakhstan»	HSBK	2.32	2.03	171,662		2.50
OJSC «KAZKOMMERTSBANK»	KKGB	0.70		0	0.27	
«Kazakhtelecom»	KZTK	28.38		0		24.00
«Kazakhtelecom»	KZTKp	8.00	8.00	10,832		
OJSC «Temirbank»	TEBN	7.41		0		7.41
OJSC «UKTMK»	UTMKp	35.00		0		49.99
OJSC «Corporation Kazakhmys»	KZMS	10.56	18.38	2,772		
OJSC «Corporation Kazakhmys»	KZMSp	5.63	7.66	5,339		
OJSC «GEOTEKS»	GEOT	0.07	0.08	61,308		
JSC «Aktobemunaigas»	AMGZp	2.00		0		*4.50
JSC «Kazakhstancaspishelf»	KKSHp	22.73		0		*20.00
JSC «ULBA»	ULBAp			0		*10.00

#### Results of the trades in bonds from March 30 - April 5

			yield for the b	uyer in % APF	R till maturity, ι	unless otherwis	se specified
	Code	Currency	Last	WA	Volume,	Best ask	Best bid
Emitter					th. USD		
OJSC «KAZKOMMERTSBANK»	KKGBb	USD	12.66	_	0	13.92	12.54
OJSC «Komirbank»	KOMBb	USD	13.75	_	0	27.50	12.82

**Notes:** bid and offer prices are given for the period; if no deals were made during reporting period (volume =0), the last price of successful trades will be given; marked by a star are indicative quotations in Quotation trade system of KASE unlike the bids submitted in regular trade mode.

By the volumes of the deals **common shares of OJSC "Halyk Bank Kazakhstan"** (Almaty, official list of securities, category "A", **HSBK**) were the leaders. Their proportion in weekly turnover of PIS equaled 65.6% (\$349.1 th., 2 deals). Last week OJSC "Bank TuranAlem" (Almaty, official list of securities, category "A", BTAS) was the most noticeable.

Compared to the last successful trading day of previous period: price of **KZMS** fell 1.2%, **KZMSp** - 20.1%, **GEOT** - 30.0%; price of **HSBK** rose 16.0%. Data on the deals, ask and bid information, as well as description of trade codes are given in the tables.

It should be noted that despite still low liquidity of the Exchange market for PIS, significant advance was noticed during the last two months. At KASE deals in these securities are made almost everyday, and their quotations are put out not only by the market-makers.

By the results of March volume of deals in PIS reached \$2,284.3 th. at KASE. Compared to previous month the number of deals grew 80% (from 25), and the turnover of the deals in total monetary terms – 59.9% (from \$1,428.6 th.). The greatest volumes of the deals in March were achieved with: coupon bonds of OJSC "Komirbank" (its proportion on all organized market of the country for PIS – 22.6%, or \$515.6 th.); common inscribed shares of OJSC "Bank CenterCredit" (21.9%, or \$500.3 th.); common inscribed shares of OJSC "Halyk Bank of Kazakhstan" (15.3%, or \$349.1 th.); preferred inscribed shares of OJSC "UKTMK" (14.2%, or \$325.0 th.). Distinctive feature of recent times is that for two months instruments of official list of category "A" remain as the favorites of the market.

#### Capitalization of the stock market for PIS

For April 5, 2000 total capitalization of the stock market for PIS of Kazakhstan (A+B+N without SBS) equaled **\$2,206.8 mIn** or KZT313.3 bln at tenge to dollar rate of the Exchange, effective on that date. Despite the removal of 29 companies from the trade lists (see below), and a decrease in prices of all shares that were traded during the period, capitalization increased \$3.2 mln, caused by entering into the trade lists of the Exchange common and preferred shares of OJSC "Almaty Kus" and by a growth in value of common shares of HSBK by 16.0%.

In March of current year capitalization grew \$57.5 mln in terms of dollars from \$2,170.9 mln (KZT304,875.3 mln) to \$2,228.3 mln (KZT316,302.0 mln). Capitalization growth can be explained by an increase in market value of following shares by the results of the month: preferred shares of OJSC "KAZAKHTELECOM" – 33.3%; common shares of OJSC "TNC "Kazchrome" – 11.4 times; common shares of OJSC "Bank TuranAlem" – 1.4%; common shares of OJSC "Halyk Bank of Kazakhstan" – 16.0%, common shares of OJSC "Corporation Kazakhmys" – 31.8%; preferred shares of OJSC "Mangistaumunaigas" – 75.0%; common shares of OJSC "Temirbank" – 3.64%.

At the same time market values of common shares of OJSC "Bank CenterCredit" fell 6.9%; common shares of OJSC "GEOTEKS" – 30.0%; preferred shares of OJSC "Corporation Kazakhmys" – 20.9%, which delayed the increase in capitalization of an organized market of the country for PIS.

## Trades in state securities

In **purchase and sale sector** for SS of KASE volume of **77 deals** reached **KZT1,654.5 mln**, whereas in last week turnover equaled KZT2,649.5 mln with 84 deals made.

No principal changes in turnover structure of the market was noticed during the week. Deficit of the securities indexed by devaluation, which are issued by the Ministry of finance into the market only in extreme situations, is getting acute.

Parameters of stock exchange transactions in SS from March 30 - April 5

		(in parentheses are comparable figures of the previous period)				ous period)
Days		Yield	to maturity for a	a buyer, % APR.	Volume,	
till maturity	min	max	last deal	weighted average	mln tenge discounted	Number of deals
Discounted SS: ME	KKAM-3, 6, 12		35.5%	(27.3%) of purchas	e and sale sector's	turnover
8 – 14	11.36	11.40	11.40	11.38 (15.29)	34.9	3
43 – 56	13.74	14.40	13.74	13.89 (14.63)	108.8	4
57 – 63	14.77	14.97	14.97	14.78 ( –)	49.8	3
64 – 91	14.99	15.21	14.99	15.02 (15.79)	56.0	3
92 – 181	14.92	17.01	16.74	16.90 (15.87)	180.5	7
182 – 364	17.29	17.29	17.29	17.29 (17.37)	157.4	1
Total					587.4 (724.3)	21 (20)

To be continued on the page 3

Parameters of stock exchange transactions in SS from March 30 - April 5

Days		Yield	to maturity for a	a buyer, % APR.	Volume,	
till maturity	min	max	last deal	weighted	mln tenge	Number
				average	discounted	of deals
Discounted indexed SS: MEKAVM-6, 12, MGU 21.0% (12.6%) of p			(12.6%) of purcha	se and sale sector's	turnover	
8 – 14	5.92	7.82	5.92	7.06 ( -)	94.1	11
15 – 28	7.85	7.85	7.85	7.85 ( –)	32.4	4
37 – 42	6.04	7.61	6.04	6.74 ( –)	65.8	6
64 – 91	7.49	7.49	7.49	7.49 ( –)	70.0	1
92 – 181	9.69	14.09	9.69	13.25 (8.90)	3.5	2
182 – 364	9.30	9.80	9.36	9.71 (9.36)	81.6	12
Total					347.4 (334.5)	36 (29)
ndexed coupon SS: A	VMEKAM		0.5%	(19.7%) of purcha	se and sale sector's	turnover
1,445	11.51	11.51	11.51	11.51 (10.67)	3.7 (522.1)	1 (5)
Total					3.7 (522.1)	1 (5)
uronotes of Kazakhs	tan, USD		43.3%	(40.3%) of purcha	se and sale sector's	turnover
*897 - 902	10.1958	10.2868	10.1958	10.22 (9.83)	94.3	2
**1,633 - 1,638	10.9010	10.9686	10.9550	10.93 (10.94)	621.6	17
Total					716.0 (1,068.6)	19 (30)
SUBTOTAL					<b>1,654.5</b> (2,649.5)	77 (84)

**Notes:** for euronotes (\* - second issue, \*\* - third issue) and AVMEKAM volumes of the deals are calculated at weighted average USD/KZT rate of the Exchange. Volumes for indexed domestic SS are calculated considering official rate of USD/KZT.

During the period **34 repo deals** were registered **for a total of KZT1,092.9 mln** in SS **repo sector** of KASE. Of this number 20 deals (for KZT643.0 mln) were repo opening deals and 14 (KZT449.8 mln) repo closing deals. Last week total turnover of this sector was at KZT3,813.3 mln. Deficit of tenge is declining noticeably, and the banks are not in great need for "short money".

After closing of the trades on April 5 total amount of opened repo equaled **KZT695.3 mln**. Current weighted average rates as of April 5 (% APR) equaled:

- for 1 day (KZT43.0 mln) 7.80 (in USD);
- for 3 days (KZT59.4 mln) 11.00;
- for 7 days (KZT40.0 mln) 15.00;
- for 8 days (KZT93.5 mln) 12.50;
- for **13** days (KZT149.9 mln) **12.00**;
- for **31** days (KZT309.5 mln) **12.50**.

#### Parameters of repo opening deals in SS on KASE from March 30 - April 5

		(in parentheses – comparable figures for previous period)			
Opening date	Term of repo,	Currency	Amount raised,	WA yield, % APR	Numbe
	days		mln KZT		r of
					deals
March 30,00	1	KZT	50.0	7.00	2
March 30,00	4	KZT	74.2	8.00	2
March 31,00	3	KZT	133.0	7.00	6
March 31,00	7	KZT	40.0	15.00	2
April 3.00	3	KZT	59.4	11.00	1
April 5.00	1	USD	43.0	7.80	2
April 5.00	8	KZT	93.5	12.50	3
April 5.00	13	KZT	149.9	12.00	2
TOTAL			<b>643.0</b> (1,395.3)		20 (30)

**Total of 113 deals** amounting to **KZT2,747.8 mln** were made **on trade floors of KASE** during last period (purchase and sale and repo sector). Last week volume of 159 deals was KZT6,462.8 mln. Decrease in volume was observed in all sectors of the market.

In this week **proportion of the stock market turnover** in total volume of deals on Kazakhstani secondary market for SS for comparable operations (including euronotes and repo operations) equaled **42.5%**, for last week it was 71.7%.

**In March** of current year in SS sector of KASE 311 deals were made for a total of KZT10,389.4 mln. In repo sector for SS volume of 190 deals reached KZT10,448.1 mln. Total of 501 deals were made amounting to KZT20,837.5 mln on SS trade floors (purchase and sale sector and repo sector) of KASE in March. Last month volume of 432 deals did not exceed KZT16,687.2 mln. Proportion of the Exchange's turnover equaled **63.6%** in March (in February – 55.4%).

#### Changes in trade lists of KASE

**From April 4**, 2000, by the decision of the Board of Kazakhstan stock exchange (KASE) #28/0 of April 4, 2000, and based on the decision of the Exchange council of KASE of April 3, 2000, common inscribed (KZ1C31690513, trade code **ALKS**) and preferred inscribed (KZ1P31690518, trade code **ALKSp**) shares of **Open joint stock company "Almaty Kus"** (Chapaevo, Almaty region) were entered into securities official list of the Exchange under category "A". Trades in these shares will be opened at KASE from **May 1, 2000**.

Primary activities of OJSC "Almaty Kus" – production and sale of poultry, leasing. Main product – commodity and pedigree eggs, pedigree chickens, egg powder and poultry meat.

Announced and paid authorized capital of OJSC "Almaty Kus" – **KZT700 mln**. The company has registered a single issue of shares for KZT700 mln, which contained 64,867,490 common inscribed and 5,132,510 preferred inscribed shares with KZT10 face value. Issue registration date – March 25, 1998. Offering is private. Offering end date – July 9, 1998. The shareholders register is maintained by LLP "Reestr-Service" (license #200500070 to act as registrar, dated March 6, 1997).

Incorporation documents of the issuer do not contain norms that may discriminate or limit the rights of the owners of the securities issued by him to transfer (expropriate) them.

By the Charter of the company, size, sources and payment order of the dividends by the results of the year are approved by shareholders general meeting based on the proposal of the Board of directors. By the decision of the shareholders general meeting of March 16, 1998, dividends to preferred shares were set at 10% of net income. According to the decision of the extraordinary shareholders general meeting of March 17, 1999, by the results of 1998 dividends were charged and paid for a total of KZT340 th. Size of dividends to preferred shares by 1999 results will be determined after the shareholders general meeting is held.

Based on the extract from the register of the securities owners of March 23, 2000, total number of OJSC "Almaty Kus" shareholders is 2,117. Only **CJSC "Concern Seimar"** (Almaty, 60,131,963 shares, 85.90% of authorized capital) owns more than 5% of voting shares of the company.

When making a decision on entering the shares of OJSC "Almaty Kus" into KASE official list of securities under category "A" the Exchange council took into consideration complete compliance of the issuer with the listing requirements, as well as following positive factors.

- The company is an intensively growing structure, which is proved by the growth in its sales from Dec.31, 98 through Dec.31, 99 by 150% and growth in net income for the same period by 227% based on the data of the issuer and 527% based on the data of the auditor.
- Undistributed income of OJSC "Almaty Kus" grew KZT30.78 mln, or 595% relative to 1998.
- Based on the documents presented by the company, it plans additional issue of shares for KZT340 mln tenge, or 49% of existing authorized capital.
- The products of the company are oriented to domestic market and are in great demand. Both short term and long term development strategies of the company are aimed at the expansion and strengthening of its positions on Kazakhstani market as a result of intensive production and high quality of products while keeping costs low.
- Principles of segmenting certain parts of the production and sales allows the company to achieve the most effective and optimal business structure.

The listing commission of KASE believes these factors mentioned above prove the stability of the company, which is especially important due to growing consumption of the products of domestic producers and due to the measures taken by the government to protect domestic producers (introduction of equipment imports benefits, income tax benefits, introduction of import tariffs etc) to stimulate the growth of import substitute domestic production.

Following is major financial and economic ratios of OJSC "Almaty Kus". The table was made on the basis of financial statements presented by the issuer to Kazakhstan stock exchange (KASE), and on the basis of auditing report, made by "Arthur Andersen" (Almaty, Kazakhstan).

Earnings per share (EPS) for 1999 were calculated without dividends to preferred shares.

th. KZT, unless otherwise specified

	By d	By data of the		By data of the		
		issuer		auditor		
	as of	as of	as of	as of		
Ratio	Jan.1.99	Jan.1.00	Jan.1.99	Jan.1.00		
Authorized capital, paid	700,000	700,000	700,000	700,000		
Book value of the assets	717,525	709,361	717,525	709,361		
Shareholders' equity	705,681	697,700	703,059	685,600		
Net working capital	32,246	36,926	32,246	36,926		
Accounts receivable	44,090	48,337	44,090	47,421		
Accounts payable	11,844	11,661	14,466	23,761		
Income from primary activities	39,387	98,426	39,387	98,426		
Net income (loss)	9,423	30,782	3,399	21,304		
Earnings per share (EPS), KZT	0.14	0.50	0.05	0.35		
Return on equity (ROE),%	1.34	4.41	0.48	3.11		
Return on assets (ROA),%	1.31	4.34	0.47	3.00		
Book value of a share, KZT	10.08	11.21	10.04	10.37		

Decrease in shareholders' equity by KZT7.98 mln was caused exclusively by the fact that in June 1999 the company received (acquired) its own shares for KZT38.76 mln as the payment from one of its shareholders.

The shares of newly listed company already have a market-maker at the Exchange. By the decision of the Board of Kazakhstan stock exchange (KASE), dated April 4, 2000 **OJSC** "Kazkommerts Securities" (Almaty) was assigned a status of a market-maker of common inscribed and preferred inscribed shares of **OJSC** "Almaty Kus". Since these shares will be traded at the Exchange from May 1, 2000, new market-maker will start to perform its functions beginning from that date. The minimum volume of mandatory quotations for OJSC "Kazkommerts securities" has been set – 32,000 shares of OJSC "Almaty Kus". It is the size of block of shares that should be available for making a deal at any time during the trading day of KASE.

Taking into account previously assigned statuses, from May 1 seven market-makers will be working in different sectors of the market.

From April 4 of current year due to an absence of quotations and the deals in the securities, that were allowed to circulate in "Non-listing securities" sector of KASE, for at least during the last three months, the shares of following companies were removed from the trade lists of the Exchange: JSC "Atyraugasmontaj"; JSC "Akku"; JSC "Alaugas"; JSC "Atyrauoblgas"; OJSC "Asem"; OJSC "Atyrau-Nan"; OJSC "Atyraukolik"; JSC "Avtobusnyi park #3"; JSC "Bereke"; OJSC "Dorojno-mostovaya stroitelnaya industrya"; JSC "Dorojno-stroitelnoe upravlenie-62"; OJSC "Inderbor"; OJSC "Indergas"; JSC "Margarinovyi zavod"; JSC "Kulsarygas"; JSC "Karatau-Sut"; JSC "Kazakhlakritsa"; JSC "Oral Joldary"; OJSC "Sairam"; JSC "SMU-10"; JSC "Taskalagazifikatsya"; OJSC "Temrat"; JSC "Tenizjolkurylysy"; JSC "Transagentstvo"; OJSC "Uralskdorstroi"; "Uralskoe proizvodstvennoe objedinenie stroimaterialov"; JSC "Vostokdorstroi"; OJSC "VASH VYBOR".

Taking into account these changes, as of April 5 there were 59 PIS of 39 emitters and 4 state blocks of shares in trade lists of KASE.

## Information about the companies

**OJSC "Bank TuranAlem"** (Almaty, KASE official list of securities, category "A") became the winner of the tender to offer complex of services on placement of National state enterprise "Kazakhstan temir joly" bonds on the stock market of the country. It is also said that currently NSE is preparing necessary documentation to undergo the listing at KASE and to register the bond issue of the enterprise. Tender was announced by NSE on March 3. As the agency is informed, 9 companies and consortiums take part in the tender.

**OJSC** "Bank CenterCredit" (Almaty, KASE official list of securities, category "A") has informed KASE that annual general meeting of the shareholders will be held on April 28 at 10:00AM. The list of the participants will be made on the basis of the shareholders register presented by LLP "Tsentr Dar" as of April 20, 2000. In case of the quorum absence the meeting will be held on April 29 at 10:00AM at the same address.

**OJSC "UKTMK"** (Ust'-Kamenogorsk, KASE official list of securities, category "A") has informed the Exchange that general shareholders meeting had been moved from May 11 to May 25 with previous agenda. The list of the shareholders with the right to participate in general meeting was made on April 25, 2000.

## Changes among the members of KASE and in their admittance to the trades

**CJSC "Almaty merchant bank"** was admitted into members of KASE under a category "P" (with the right to participate in trades in PIS of official list of the Exchange) on March 30, 00. The decision was made based on the petition of the bank and the presence of the license #0401100219 to conduct brokerage and dealing activities on the stock market with the right to handle client accounts as a nominal holder.

OJSC "Kazpost" was permitted to participate in trades in SS and was removed from the members of the Exchange under categories "P" and "H" (with the right to participate in trades in PIS, that are allowed to circulate in "Non-listing securities" sector, and in state block of shares of the companies being privatized). The fact that the NSC issued the license #0401200225 to OJSC "Kazpost", which is to be used for state securities only, to conduct brokerage and dealing activities on the stock market with the right to handle client accounts as a nominal holder became the grounds for it.

LLP "Foreign company "MINARET GROUP SECURITIES" was removed from the members of KASE from April 4, 2000. The decision was based on the resolution of the National securities commission of Kazakhstan #577, dated March 16, 2000 on canceling the license #20030152 issued to this company to conduct brokerage and dealing activities on the stock market with the right to handle client accounts as a nominal holder.

Prepared by the agency «IRBIS»